LAZERWARE inc.

Established in 1990

The Lazerware Difference

Lazerware's Core Values:

"We cater to clients that have the same belief system we do: old fashioned real service is still imperative in today's world."

1) Our most important asset is our team.
2) Long term relationships always trump financial gain.
3) Only sell and service the highest quality products.

Our 18+ years of success with IHLS members was created by providing enterprise class hardware, standardization of hardware and software, and constant improvement complemented with premium technical support. Today, we provide contract service to over 60 members and maintain over 1100 assets, 800 of which are computers, and we can say there is NOT a single out of order sign. . We currently cover 14,000 sq miles in Illinois and Missouri. In addition to our break fix abilities, we also offer strategic and long term technology consulting, secure wireless network implementation, and high-end network engineering and design.

Description	Hourly Rates for Libraries
Client PC, printer, web design, & scanner labor	$70.00 (12.5% discount)
Server labor, data backup administration, IT consulting	$120.00 (17% discount)
Basic business networking including wireless	$120.00 (17% discount)
Apple application and hardware Labor *	$125.00
Complicated networking, VPN, WAN, VLAN *	$150.00
Travel	$50.00

Normal business hours are Monday - Friday: 8:00 AM - 6:00PM
* Indicates services provided through our Service Partners
1 - 4% fuel surcharge applies to all travel charges

Thank you for your consideration of us to become your technology service provider.

Sincerely,

Brian S. Ward, President,
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www.lazerwareinc.com